***DAIMI SYED NAVED*** MOB-09766817651

[E-mail-daimisyednaved@gmail.com](mailto:E-mail-daimisyednaved@gmail.com)

**OBJECTIVE**

Seeking a challenging position to utilize my skills and abilities in areas of marketing and business development , which offers a professional growth while being resource full innovativeand flexible.

**OVERVIEW** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

* Building cosumer preference & drive volume , identifying & developing new streams for revenue growth and maintain relationships with channel partners to achieve referral business
* An effective communicator with excellent relationship building and interpersonal skills , strong analytical , problem solving and organizational abilities. Possess a flexible attitude.

**PROFESSIONAL EXPERIENCE**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**1)**

Designation :seniour sales executive

Company : SANMITRA FOOD & DRINKS Pvt.ltd.(16/4 udaygiri M.I.D.C. area ,loni ,tal- udgir,dist-latur)

Duration :April 2008 to JUNE 2009

Product : Oxyfine aqua packaged drinking water

Job responsibilities:

Launching the product in new villeges and town and develop it

* Develop and appoint new dealers to increase the sales in the market
* Maintain good relationship with channel partners as well as customers
* Close interaction with dealers and distributors ao assist them to promote the product.
* Leading and supervising to juniour sales executives
* And reporting to seniours.

**EDUCATION**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

B.Sc. (chem.,maths,comp.sci.) 2004-2008 S.R.T.university ,Nanded , Maharashtra

H.S.C. 2004 Latur board

S.S.C. 2002 Latur board

**PROFESSIONAL QUALIFICATION**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Pursuing MBA (Marketing) Millenium Institute of Management Dr. BAMU University A’bad

**MINI PROJECT:-** Mutual fund

**SUMMER TRAINING :-** Ceekeydekin ltd (chikalthana Aurangabad)

**COMPUTER KNOWLEDGE**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

MS office , C ,C++ , FOXPRO , V.B 6.5 , Excellent internet skills.

**PERSONAL INFORMATION**

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Father’s Name :Daimi Syed Ahmed

DOB :25/05/1987

Hobbies : Internet surfing ,listning to music ,reading books & making new friends

Languages Known :English , Hindi , Marathi , Urdu , Fench , Arabic

ADD: :Meetha Nagar , Kondhwa Khurd , Pune.

**BEHAVIOURAL CHARACTORSTICS**

* Commitment to quality and result
* Responsibility
* Sincere in attitude
* Presentation and Leadership skills
* Excellent problem solving skills.

**EXPECTED CTC**  :Negotiable

**PREFERRED LOCATION** :PUNE & AURANGABAD

***( NAVED)***